



Business Development Executive

Position

Full Time

Duration

Kidlington - Oxfordshire

Location

Knoxed: About us

Knoxed is a leading online retailer of media and electronic accessories. We design, manufacture, retail and support our own range of cables, High Definition products and devices. Our headquarters are based in the UK, but our global operations also rely on our offices in Berlin (Germany), Pune (India), Hong Kong and China.

We are a fast growing company and require committed, creative and hardworking individuals to join our team. We founded our company on the belief that there is a real potential for providing a great product at a great price with excellent before and after sales support.

We have over the years remained committed to providing our clients with quality, customised service at competitive prices and it is this business model that has allowed us to expand and grow.

General Summary

At Knoxed we are looking for a **Business Development Executive** to join our team. The successful applicant will be responsible for managing sales of the company's products and services within a



defined geographic area. The candidate should also be able to ensure consistent, profitable growth in sales revenues through positive planning.

Experience and Skills Required:

- **Fluency in written and verbal English**
- **Excellent communication skills**
- **At least 1 year's sales experience**
- **Proven track record in achieving new business sales**
- **Ability to up-sell and increase sales to existing customers**
- **Excellent negotiation skills**
- **Computer literate**

Salary: £17500 **Benefits:** commission OTE £20-23,000